



## **OVERVIEW**

Since its founding in 1995, John Oppenheimer's Columbia Hospitality has set the bar for providing exceptional service in the Pacific Northwest. Covering the entire spectrum of the hospitality and service industry, Columbia provides both operations and consulting expertise, including a wide range of hospitality services for its hotels, inns and resorts, award-winning conference centers, and unique hospitality venues throughout the Pacific Northwest.

Columbia's portfolio includes some of the region's most impressive properties, including the Kenwood Inn & Spa in Sonoma, California, and in Washington state, the Salish Lodge & Spa, the Inn at Langley run by awarded chef Matt Costello, Friday Harbor House, Washington Mutual Leadership Conference Center at Cedarbrook, and the flagship Bell Harbor Conference Center, which celebrated its 10<sup>th</sup> anniversary in 2006.

**CORPORATE HEADQUARTERS** Seattle, Washington

## **LEADERSHIP**

John Oppenheimer	President & Chief Executive Officer
Bret Matteson	Chief Operating Officer
Lenny Zilz	Vice President of Operations
Paul Zumwalt	Vice President of Design and Construction
Shelley Tomberg	Vice President of Sales and Marketing
Julie Meschke	Vice President of Human Resources
Terri Fincham	Vice President of Training and Development
Jeff Sprague	Corporate Controller
Brock Laing	Corporate Director of Technology

## **TEAM**

At Columbia Hospitality, the number one priority is to recruit and select phenomenal people so that exceptional experiences will be created for all guests. Excellence in every position within the company is achieved by carefully selecting only the most qualified people who embrace Columbia's service philosophy and values. Each member is further groomed in the Columbia Hospitality Academy, a development program aimed to ensure excellence.

## **SERVICES**

Columbia provides both operation and consulting expertise, covering a comprehensive range of hospitality services. Management is a key part of Columbia Hospitality's success and their offered services include hotel operations, revenue management, sales and marketing, training and development, and human resources. The consulting side offers everything from market assessment and business plan development, to programming and design oversight. Every project is approached uniquely to meet its individual goal.

## **CULINARY MASTERY**

A team of talented chefs are renowned for preparing distinctive cuisine for each of Columbia's properties. Using fresh, local ingredients, the chefs develop gourmet menus and wine lists that have received accolades from *Condé Nast Traveler*, *Travel + Leisure*, *Zagat Guide*, *Wine Spectator*, *Wine Press Northwest*, and *Sunset Magazine*.

## **MANAGED PROPERTIES**

### ***Hotels, Inns, and Resorts***

Kenwood Inn and Spa, located in Sonoma's Valley of the Moon (Kenwood, CA)

The Salish Lodge & Spa (Snoqualmie, WA)

The Inn at Langley on Whidbey Island (Langley, WA)

Friday Harbor House on San Juan Island (Friday Harbor, WA)

Lakedale Resort at Three Lakes on San Juan Island (Friday Harbor, WA)

### ***Conference Centers***

Bell Harbor International Conference Center (Seattle, WA)

Talaris Conference Center (Seattle, WA)

Kitsap Conference Center at Bremerton Harborside (Bremerton, WA)

Washington Mutual Leadership Center at Cedarbrook (SeaTac, WA)

### ***Unique Venues***

World Trade Center Seattle (Seattle, WA)

Club Cielo at Escala (opens 2009) (Seattle, WA)

Odyssey Maritime Discovery Center – catering and events only (Seattle, WA)

Pier 30 Event Center (Seattle, WA)

## **COMPETITIVE ADVANTAGE**

Ultimately, what differentiates Columbia is their proven ability to transform the vision of their owners into outstanding, profitable properties. Whether it's improving the performance of a well-established hospitality property, or planning the development of a new venue, Columbia specifically tailors its programs to maximize returns. By tailoring and implementing specialized management programs with individual attention from Columbia's senior level staff, each individual property is transformed into an enduring and profitable business.

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## **CONTACT INFORMATION**

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## **MEDIA CONTACT**

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